## **BALANCE SHEET**

As at Dec 31th 2009

|  |      | Unit: VND    |                   |                                  |
|--|------|--------------|-------------------|----------------------------------|
| ASSETS   | Code | Note         | 31/12/2009        | 01/01/2009                       |
| A. SHORT-TERM ASSETS                               | 100  | <b> </b>     | 136,190,333,628   | 61,445,995,800                   |
| I. Cash and cash equivalents                       | 110  | V.01         | 59,256,954,589    | 8,626,578,734                    |
| 1. Cash  | 111  |              | 59,256,954,589    | 8,626,578,734                    |
| 2. Cash equivalents                                | 112  | V.02         |                   |                                  |
| II. Short-term financial investments               | 120  | V.02         |                   |                                  |
| III. Receivables                                   | 130  | V.03         | 52,146,622,969    | 28,616,777,961                   |
| 1. Trade accounts receivables                      | 131  |              | 22,518,738,652    | 17,554,001,550                   |
| 2. Advances to suppliers                           | 132  |              | 22,011,490,000    | 1,228,396,601                    |
| 5. Other receivables                               | 135  |              | 8,573,943,277     | 9,834,379,810                    |
| 6. Provision for short-term bad receivables        | 139  |              | (957,548,960)     | <b>A=0 =40</b> 400               |
| IV. Inventories                                    | 140  | V.04         | 903,258,711       | 278,718,408                      |
| 1. Inventories                                     | 141  | <del> </del> | 903,258,711       | 278,718,408                      |
| 2. Provision for devaluation of inventories        | 149  | *****        | 22.002.405.250    | 22.022.020.605                   |
| V. Other short-term assets                         | 150  | V.05         | 23,883,497,359    | 23,923,920,697                   |
| 1. Short-term prepaid expenses                     | 151  | <del> </del> | 7,174,644,394     | 7,904,422,864                    |
| 2. VAT deductible                                  | 152  | <del>-</del> | 7,782,735,396     | 12,016,329,551                   |
| 3. Tax and accounts receivable from State budget   | 154  | <del> </del> | 0.026.117.560     | 4.002.160.202                    |
| 4. Other short-term assets                         | 158  | <del> </del> | 8,926,117,569     | 4,003,168,282                    |
| B. LONG-TERM ASSETS                                | 200  |              | 1,173,425,126,944 | 882,071,829,408                  |
| I. Long-term receivables                           | 210  | V.06         | 5,233,915,113     | 7,785,739,343                    |
| 3. Long-term inter-company receivables             | 213  | <del> </del> | 5,233,915,113     | 7,785,739,343                    |
| II. Fixed assets                                   | 220  | <del> </del> | 962,312,391,541   | 666,246,978,858                  |
| Tangible fixed assets                              | 221  | V.07         | 828,458,084,560   | 527,777,289,214                  |
| - Historical cost                                  | 222  |              | 1,017,067,184,900 | 639,783,873,249                  |
| - Accumulated depreciation                         | 223  | <del> </del> | (188,609,100,340) | (112,006,584,035)                |
| 2. Finance leases fixed assets                     | 227  | V.08         | 102,897,730,193   | 137,259,103,790                  |
| - Historical cost                                  | 228  | <del> </del> | 150,742,532,560   | 204,946,231,192                  |
| - Accumulated depreciation                         | 229  |              | (47,844,802,367)  | (67,687,127,402)                 |
| Construction in progress expenses                  | 230  | V.09         | 30,956,576,788    | 1,210,585,854                    |
| III. Property investment                           | 240  | V.10         | 197,210,455,514   | 197,147,456,314                  |
| - Historical cost                                  | 241  |              | 197,210,455,514   | 197,147,456,314                  |
| - Accumulated depreciation (*)                     | 242  | <del>-</del> |                   |                                  |
| IV. Long-term financial investments                | 250  | V.11         | 2,400,000,000     | 2,400,000,000                    |
| Investment in associate or joint-venture companies | 252  | <del>-</del> |                   |                                  |
| 3. Other long-term investments                     | 258  | T-           | 2,400,000,000     | 2,400,000,000                    |
| V. Other long-term assets                          | 260  | V.12         | 6,268,364,776     | 8,491,654,893                    |
| Long-term prepaid expenses                         | 261  |              | 1,911,652,776     | 3,002,854,893                    |
| 3. Others  | 268  |              | 4,356,712,000     | 5,488,800,000                    |
| TOTAL ASSETS                                       | 270  |              | 1,309,615,460,572 | 943,517,825,208                  |
| CAPITAL SOURCES                                    | Code | Note         | 31/12/2009        | 01/01/2009                       |
| A. LIABILITIES                                     | 300  | 11010        | 597,556,474,847   | 408,164,216,027                  |
| I. Short-term liabilities                          | 310  | V.13         | 48,772,140,953    | 67,640,359,737                   |
| 1. Short-term borrowing and debts                  | 311  | <del></del>  | 103,7,23,110,730  | 10,000,000,000                   |
| Trade accounts payables                            | 312  |              | 8,144,019,569     | 26,393,424,743                   |
| 3. Advances from customers                         | 313  | <del> </del> | 216,648,436       | 190,682,707                      |
| Taxes and liabilities to State budget              | 314  | <del> </del> | 13,976,088,513    | 8,985,586,844                    |
| 5. Payable to employees                            | 315  | <del> </del> | 16,864,329,331    | 13,264,048,143                   |
| 6. Payable expenses                                | 316  |              | 1,258,564,000     | 13,201,070,173                   |
| 7. Accounts payable-Affiliate                      | 317  |              | -,,               |                                  |
| Payable in accordance with contracts in progress   | 318  |              |                   |                                  |
| 9. Other short-term payables                       | 319  |              | 8,312,491,104     | 8,806,617,300                    |
| II. Long-term liabilities                          | 330  | V.14         | 548,784,333,894   | 340,523,856,290                  |
| Provision for unemployment allowance               | 321  | <del>-</del> |                   | - / / /- · · · · · · · · · · · · |
| Long-term accounts payable-Affiliate               | 322  |              |                   |                                  |
| 3. Other long-term payables                        | 323  |              | 47,230,690,678    | 31,117,282,000                   |
| 4. Long-term borrowing and debts                   | 324  |              | 501,553,643,216   | 309,406,574,290                  |
|  |      |              |                   |                                  |
|  |      |              |                   |                                  |

## **BALANCE SHEET**

As at Dec 31th 2009

| B. OWNER'S EQUITY                      | 400 | T T  | 712,058,985,725   | 535,353,609,181 |
|--|-----|------|-------------------|-----------------|
| I. Capital sources and funds           | 410 | V.15 | 703,465,439,452   | 532,683,294,969 |
| 1. Paid-in capital                     | 411 | I    | 200,000,000,000   | 170,000,000,000 |
| 2. Capital surplus                     | 412 |      | 416,648,000,000   | 328,396,000,000 |
| 5. Assets revaluation difference       | 415 | I    |                   |                 |
| 3. Treasury stock                      | 414 |      | (9,324,680,890)   | (7,517,804,750) |
| 7. Investment and development fund     | 417 | I    | 21,605,009,531    | 10,858,341,430  |
| 8. Financial reserve fund              | 418 |      | 10,802,504,766    | 5,429,170,715   |
| 9. Other fund belong to owner's equity | 419 | I    |                   |                 |
| 10. Retained profit                    | 420 | TT   | 63,734,606,045    | 25,517,587,574  |
| II. Budget sources                     | 430 | V.16 | 8,593,546,273     | 2,670,314,212   |
| Bonus and welfare fund                 | 431 |      | 8,593,546,273     | 2,670,314,212   |
| 2. Budgets                             | 432 | I    |                   |                 |
| 3. Budget for fixed asset              | 423 |      |                   |                 |
| TOTAL RESOURCES                        | 440 | l    | 1,309,615,460,572 | 943,517,825,208 |

## **INCOME STATEMENT**

As at Dec 31th 2009

| Items                                      | Code | Note | Year 2009         | Year 2008       |  |
|--|------|------|-------------------|-----------------|--|
|  |      |      |                   |                 |  |
| 1. Revenue of sales and services           | 01   | VI.1 | 1,068,602,615,036 | 828,159,745,846 |  |
| 2. Deductions                              | 03   |      | -                 |                 |  |
| 3. Net sales and services                  | 10   |      | 1,068,602,615,036 | 828,159,745,846 |  |
| 4. Cost of goods sold                      | 11   | VI.2 | 881,627,136,069   | 725,638,400,099 |  |
| 5. Gross profit                            | 20   |      | 186,975,478,967   | 102,521,345,747 |  |
| 6. Financial incomes                       | 21   | VI.3 | 2,192,600,020     | 2,315,718,626   |  |
| 7. Financial expenses                      | 22   | VI.4 | 36,502,111,477    | 36,584,694,169  |  |
| - Include: Interest expense                | 23   |      | 36,502,111,477    | 36,584,694,169  |  |
| 8. Selling expenses                        | 24   |      | 4,549,059,842     | 4,669,520,512   |  |
| 9. General & administrative expenses       | 25   |      | 38,118,612,339    | 29,785,073,725  |  |
| 10. Net operating profit                   | 30   |      | 109,998,295,329   | 33,797,775,967  |  |
| 11. Other incomes                          | 31   | VI.5 | 79,303,194,768    | 50,774,922,524  |  |
| 12. Other expenses                         | 32   | VI.6 | 45,480,784,048    | 6,517,223,274   |  |
| 13. Other profits                          | 40   |      | 33,822,410,720    | 44,257,699,250  |  |
| 14. Profit before tax                      | 50   |      | 143,820,706,049   | 78,055,475,217  |  |
| 15. Current corporate income tax expenses  | 51   | VI.7 | 36,354,025,035    | 22,282,517,100  |  |
| 16. Deferred corporate income tax expenses | 52   |      |                   |                 |  |
| 17. Profit after tax                       | 60   |      | 107,466,681,014   | 55,772,958,117  |  |
| 18. EPS (*)                                | 70   | VI.8 | 6,175             | 3,333           |  |

## CASH FLOW STATEMENT

As at Dec. 31th 2009

|   | Unit: VND |              |                   |                   |
|---|-----------|--------------|-------------------|-------------------|
| Items   | Code      | Note         | Year 2009         | Year 2008         |
|   |           | <u> </u>     |                   |                   |
| I. CASH FLOWS FROM OPERATING ACTIVITIES:  |           | <u> </u>     |                   |                   |
| 1. Profit before tax  | 01        | <u> </u>     | 143,820,706,049   | 78,055,475,217    |
| 2. Adjustment in accounts   |           | <u> </u>     |                   |                   |
| Fixed assets depreciation   | 02        |              | 115,679,627,129   | 117,340,270,054   |
| Provisions  | 03        |              | 957,548,960       |                   |
| Unrealized foreign exchange difference loss/gain  | 04        |              |                   | (9,193,786)       |
| Loss from liquidating fixed assets and down construction expenses                       | 05        |              | (35,266,790,587)  | (2,306,524,840)   |
| Interest expenses   | 06        |              | 36,502,111,477    | 36,584,694,169    |
| 3. Operating profit before the changes of current capital                               | 08        |              | 261,693,203,028   | 229,664,720,814   |
| Changes in accounts receivable  | 09        | I            | (21,492,836,870)  | (39,744,046,791)  |
| Changes in inventories  | 10        | I            | (624,540,303)     | (129,078,806)     |
| Changes in trade payables   | 11        | 1            | (12,041,366,868)  | 32,190,537,555    |
| Changes in prepaid expenses   | 12        | I            | 1,820,980,587     | (5,819,757,075)   |
| Paid interest   | 13        | I            | (36,502,111,477)  | (36,584,694,169)  |
| Paid corporate income tax   | 14        | I            | (29,057,579,881)  | (35,755,759,938)  |
| Other receivables   | 15        |              | 12,080,111,608    | 9,540,017,830     |
| Other payables  | 16        |              | (16,598,428,330)  | (13,698,087,470)  |
| Net cash provided by (used in) operating activities                                     | 20        |              | 159,277,431,494   | 139,663,851,950   |
| CASH FLOWS FROM INVESTING ACTIVITIES:   |           | <del> </del> |                   |                   |
| Cash paid for purchase of capital assets and other long-term assets                     | 21        | 1            | (456,414,783,581) | (467,085,254,425) |
| Cash received from liquidation or disposal of capital assets and other long-term assets | 22        | 1            | 77,680,935,136    | 49,727,428,924    |
| Cash paid for lending or purchase debt tools of other companies                         | 23        | 1            |                   |                   |
| Withdrawal of lending or resale debt tools of other companies                           | 24        | <del> </del> |                   |                   |
| Cash paid for joining capital in other companies  | 25        | 1            |                   |                   |
| Withdrawal of capital in other companies  | 26        | 1            |                   |                   |
| Cash received from interest, dividend and distributed profit                            | 27        | <del> </del> | 2,192,600,020     | 2,306,524,840     |
| Net cash used in investing activities   | 30        |              | (376,541,248,425) | (415,051,300,661) |
| CASH FLOWS FROM FINANCING ACTIVITIES:   |           | <del> </del> |                   |                   |
| Cash received from issuing stock, other owners' equity                                  | 31        | <del> </del> | 118,252,000,000   |                   |
| Cash paid to owners equity, repurchase issued stock                                     | 32        | <del> </del> | (1,806,876,140)   | (7,517,804,750)   |
| Cash received from long-term and short-term borrowings                                  | 33        | <del> </del> | 275,567,420,800   | 313,192,628,954   |
| Cash paid to principal debt   | 34        | <del> </del> | (65,845,465,170)  | (69,507,680,816)  |
| Cash paid to financial lease debt   | 35        | <del> </del> | (27,574,886,704)  | (5,897,800,932)   |
| Dividend, profit paid for owners  | 36        | <del> </del> | (30.698.000.000)  | (43,898,104,000)  |
| Net cash (used in) provided by financing activities                                     | 40        | <del> </del> | 267,894,192,786   | 186,371,238,456   |
| 1ver cash (used in) provided by mancing activities                                      | 40        | <del> </del> | 207,894,192,780   | 100,371,230,430   |
| Net cash during the period  | 50        | <del> </del> | 50,630,375,855    | (89,016,210,255)  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR  | 60        | <del> </del> | 8,626,578,734     | 97,633,595,203    |
| Influence of foreign exchange fluctuation   | 61        | <del> </del> | 0,020,070,734     | 9,193,786         |
| CASH AND CASH EQUIVALENTS AT END OF YEAR  | 70        | <del> </del> | 59,256,954,589    | 8,626,578,734     |
| CHOILED CHOILEQUITALENTS AT END OF TEAM   | 70        | <u> </u>     | 37,430,734,307    | 0,020,370,734     |